



# Inn Partners

Innovative Solutions for Current and Future Innkeepers

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## Building a Working Model – Worksheet

1. Skill Sets – List Complementary Skill Sets:

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2. Describe Ideal Location:i.e.Urban, Rural, Geography, Seasonal, College Town?

a. Why is this important?

b. Personal Considerations

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3. Size of Property?

4 rms      10 rms      15 rms      20 rms      30 rms

a. Staffing Needs (if any)

b. Outside Income

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4. Food Service – What will you be providing?

a. Breakfast, Evening Meal, Catering Events; Describe Services:

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5. Style Of Services: i.e. High touch, Low touch

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6. Clientele/Markets – Describe your Top Five: i.e. Romantic Couples...

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7. Trends – Any you would like to incorporate? i.e. Micro Brews, Farm to Table, etc.

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8. Start-up or Going Concern

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9. Financial – Realistic Price Range?

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Other Comments:

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